

**SALES SUPPORT – HEALTH AND WELLNESS AND FLAVOUR & FRAGRANCE INGREDIENTS  
REINACH, BASEL AREA (SWITZERLAND) – (Job Id EV1903-01)**

**Evolva...** bringing sustainably sourced, next-generation health, wellness, and nutrition ingredients to the world.

Our lead ingredients are resveratrol for healthy aging products, a great-tasting zero-calorie stevia sweetener to help food and beverage producers replace sugar, and a novel prevention approach to help protect people and pets against the biting pests that transmit diseases like Lyme disease and Zika virus.

More information on our approach to work life can be found on our website:

<http://www.evolva.com/about-evolva/>.

**Job Description:**

Evolva has a new opening for an entry level Sales Support person to assist the sales team in supporting customers. This position will provide office-based assistance for our customers and distributors including follow up on enquiries and sales leads. You will report to the Commercial Director, EMEA (Health Ingredients)

**Specific Responsibilities:**

- Assist in selling, promoting and marketing our Resveratrol, Nootkatone and Valencene products
- Follow up on sales leads following trade shows and lead generation activities, where necessary providing technical and marketing documents for our ingredients or bringing in the support of our technical, regulatory and applications departments
- Develop a strong understanding of our products, our customer's needs and buying decisions
- Help generate sales analytics, including researching new product launches across the applicable sectors and identify potential customers
- Keep up to date on trends in the relevant markets, including competitive ingredients, formulation trends and consumer needs

**Ideal Candidate:**

The right candidate will be a self-starter, organized and motivated with excellent communication skills. An ability to learn fast and to be able to take the initiative spotting needs and working to solve them is important for this role. The role offers the right candidate the potential to develop new skills and acquire broad experience within a fast-growing, exciting Commercial team.

We will only consider candidates for this role with at least one of the following:

- A technical background or science degree (the post could suit someone looking to transition from a technical role to a commercial role and sales training will be provided)
- or
- 1-4 years sales experience in one of the following industries: Dietary Supplements, Food & Beverages, Pharmaceuticals, Personal Care, Animal Health

Fluent oral and written English, other languages desirable but not required.

**Location:**

Reinach, Basel, Switzerland.

To apply submit your application online at <http://www.evolva.com/join-us/>

Application deadline: April 5, 2019

Please provide your CV and cover letter in English.

*Please note: Applications received from recruiters and other consultants will only be accepted and evaluated if upon the time of submission the recruiter/consultant has entered into a specific agreement with Evolva concerning such submissions.*